

Self Mastery

Managerial Effectiveness

Market Readiness

Capacity Building

Value Creation & Value Capture

Presented by: **Felix Nzuki**

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Self- mastery

Why
Leadership

Reframing
Vision for
Execution

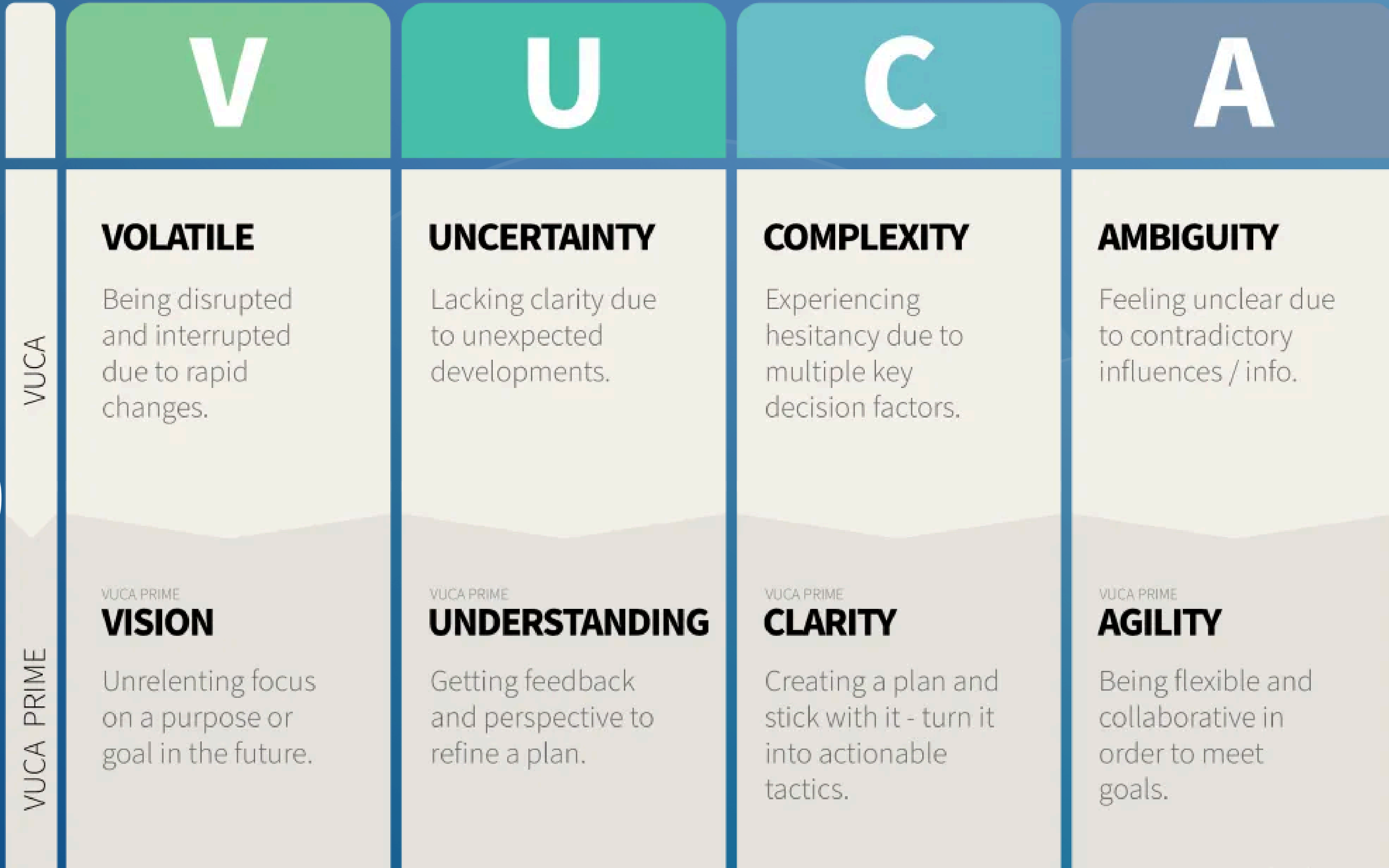
Mental
Fitness

Wealth
Concept

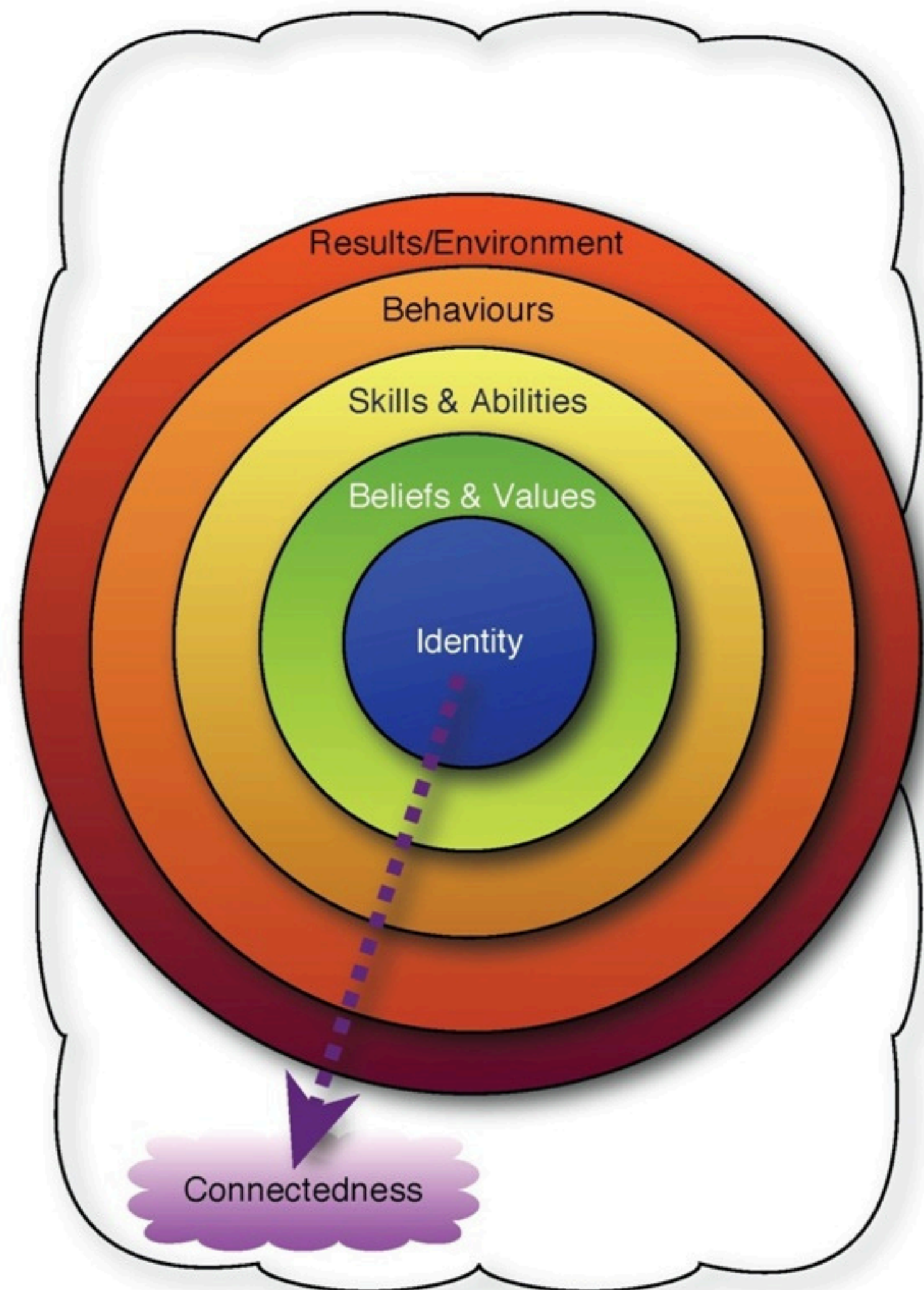
Persuasion
Techniques

Intro to
Org.
Anatomy

Can you lead change?



Change happens at Six Neurological levels



Become a leader

The starting point - visualize YOU

M

O

R

E

Motivations. Obstacles. Resources. Execution

Self-mastery

Support my parents

Host my dream wedding

Healthy eating

Educate siblings

Buy my dream car

Community support

Build a house

Enjoy my free time

Preach the gospel

Travel the world

Set up a ranch

Create art & music

Treat my spouse

Mentor young people

Take a high course

M

Self-mastery



Lack of Fees

No office

No team

No market

No business name

No brand

No product

No bank account

No certifications

No skill

No trade facilities

No Statutory compliance

No capital

Weak strategy

Poor culture

Self-mastery

Support from parents

Your network

Service

Chama

Skills

Product

Collateral

Discipline

Office space

Capital

Consistency

Time

Brand

Mindset

Energy

R

Self-mastery

Marketing

Quality

Credit lines

Branding

TAT

Legal structuring

Team structure

Customer Experience

Customer pipeline

Funding

Stakeholder Management

Mindset reprogramming

Reviews

Tools & Equipment

Practice 10X

E

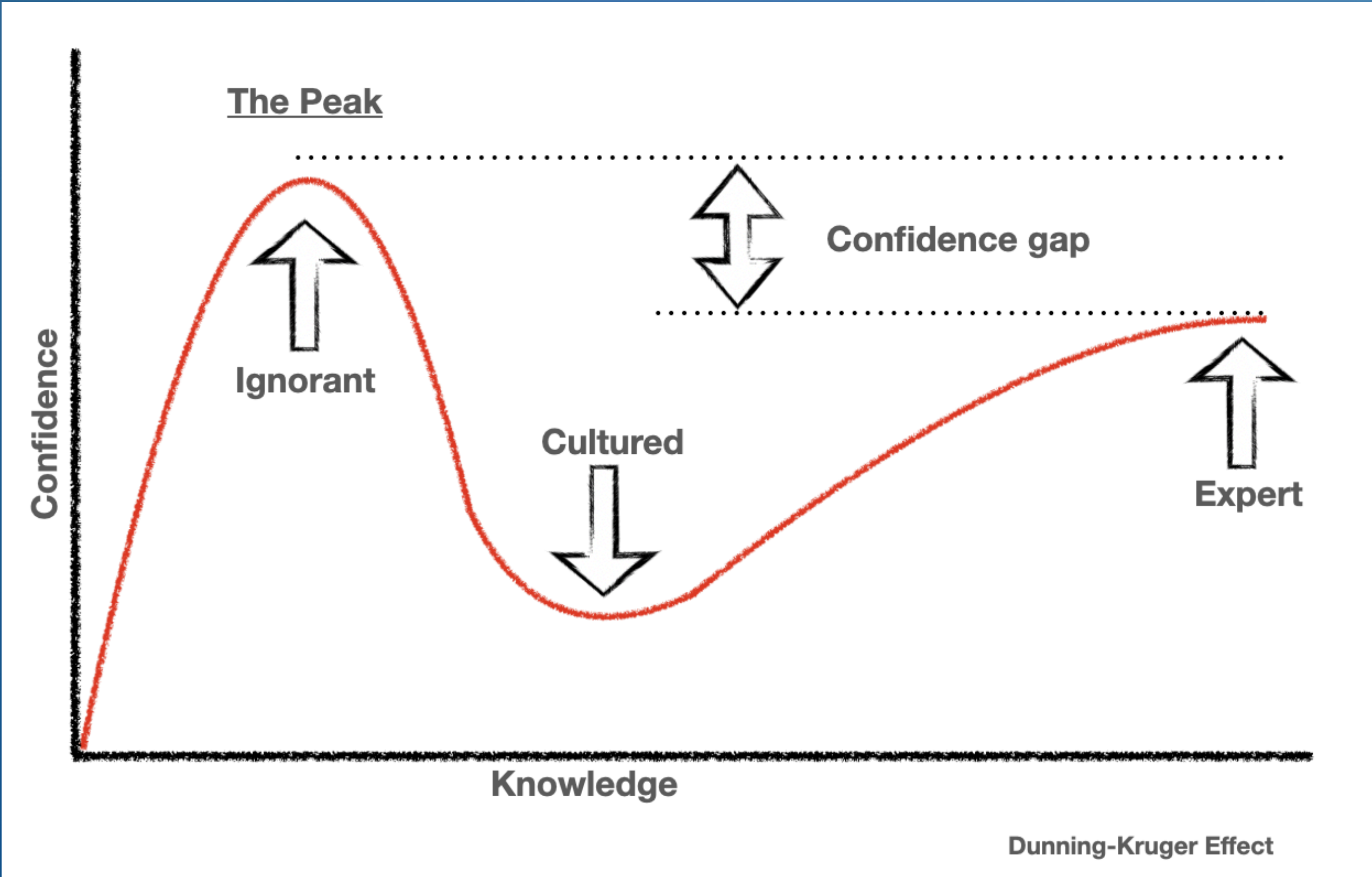
Competence

What do you suck at?



Over-confidence

Have you tamed overconfidence?



Assignment

1. Examine and reflect on your current situation, fill your M.O.R.E as genuine as possible

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