

Self Mastery

Managerial Effectiveness

Market Readiness

Capacity Building

Value Creation & Value Capture

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Self- mastery

Enlighten

Aspire &
Desire

Dis-
Entangle

Money
Vibes

Persuade

Know
People

Wealth

What's your perspective on wealth?

Credibility

Things you do on a constant basis over a period of time that is recorder and people can trace and say 'this is who you are.'

Credibility Relationship

Have someone who can avail their credibility to you

Integrity

What you will do when you are sure no one can discover what you did, and you still do the right thing

Character

The foundation of a man, the foundation of leadership, never changes with location and situation

Competence

*** Understanding what you are doing**

Cash

Last and least, Cash is an exchange with value, anyone with money without value, they have stolen

Networth

What's your present and future networth?

Financial literacy

Understand value stream mapping



Financial Statements

- Income Statement
- Statement of financial position
- Statement of cashflows

Revenue/Sales

Cost of Goods Sold (COGS)

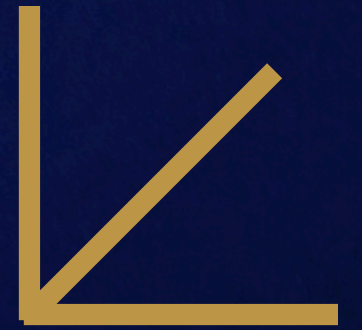
Operating Expenses

Operating Income (EBIT)

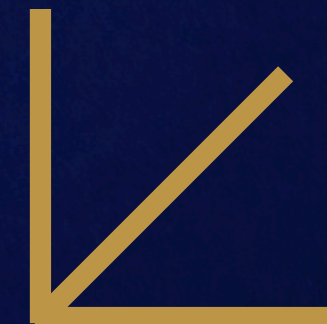
Income Tax Expense

Non-Operating Items

Net Income



Income Statement		Responsible
Sales		
<i>Total Revenue</i>	1,000,000.00	Business Development/PO Value
<i>Cost of Goods Sold</i>	600,000.00	Procurement Dept.
Gross Profit	400,000.00	
<i>Gross Profit Margin</i>	40%	
Operating Expenses		
<i>Sales Expenses</i>	50,000.00	Operations
<i>General Expense</i>	30,000.00	Operations
<i>Administrative Expenses</i>	70,000.00	HR/Admin
<i>Total</i>	150,000.00	
Operating Profit (EBITDA)	250,000.00	
<i>Operating Profit Margin</i>	25%	
Other income/expense		
Bank interest	90,000.00	Finance
Depreciation/Amortization	50,000.00	Finance
<i>Total</i>	140,000.00	
Profit Before Tax	110,000.00	
Tax (30%)	33,000.00	Finance
Net Profit	77,000.00	
<i>Net Profit Marging</i>	8%	



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What is mark up?

What is margin?

Self- mastery

Personal Finance

Investments | Protection | Succession

Covered in level 2